



Scoping Questions to answer a RFP

- How many people will connect to the platform?
Number of users (learners, authors)
- On how many sites?
Number of countries, number of subsidiaries, types of target populations...
- Do you have nomad population?
- Do you have another platform?
- What is your experience in matter of e-Learning?
- Which functionalities are mandatory to you? (virtual classroom, collaborative work...)
- Do you wish to delegate all the technical aspects (hosting, maintenance) or not?
- Are you looking for a SaaS (Software as a Service) mode or an ASP mode?